# travelbulletin

April 08 2022 | ISSUE NO 4,195 | travelbulletin.co.uk

Giving agents the edge

#### **AGENT BULLETIN**

The latest agent incentives and training opportunities.

#### **BULLETIN BRIEFING**

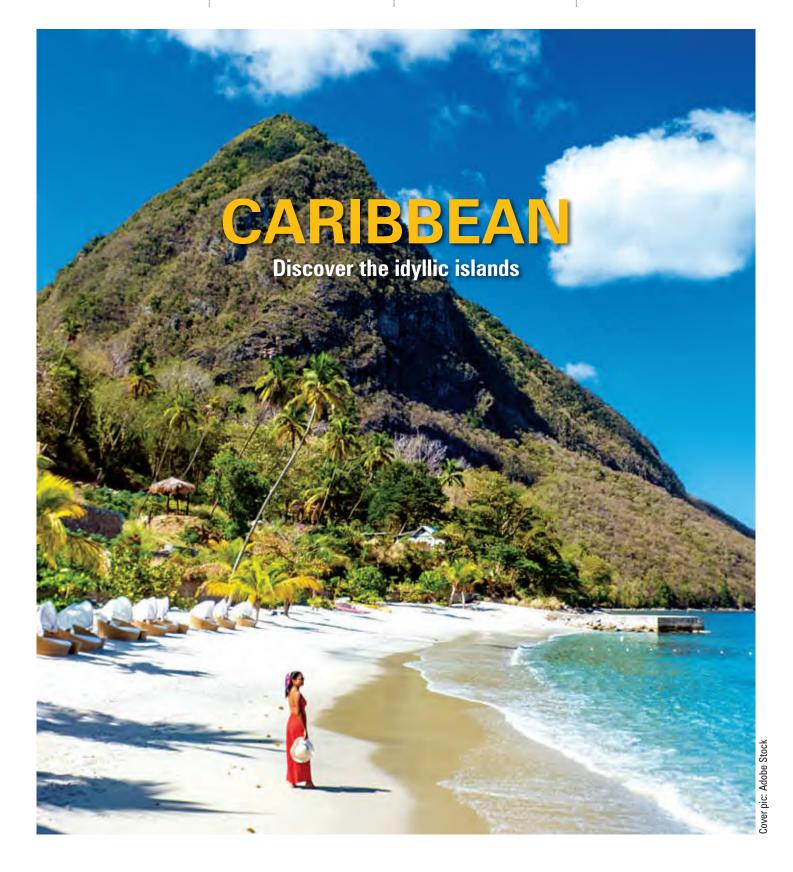
ANTOR's Tracey Poggio on the latest member updates.

#### **PIX MIX**

All the pictures and action from YouTravel's roadshow.

#### **CRUISING**

River and ocean cruises from around the world.





Invites you to a

## **FAMILY HOLIDAYS SHOWCASE**

Agent Networking Evening

Monday 9th May Hotel Brooklyn, Monchester

Travel Bulletin is delighted to invite you to our Family Holidays Showcase!

This is a fun filled evening dedicated to providing you with more knowledge about the diverse range of destinations, family friendly resorts and hotels, fantastic facilities and exciting itineraries available.

Look forward to engaging presentations, professional networking, being wined and dined, enjoying the entertainment and being in with a chance to win some truly incredible prizes in our free prize drawl

#### Featuring





















#### Timings

Registration

6:00 PM

Travel Bulletin Welcome 6:25 PM Client Presentations 6:30 PM Hot Dinner

7:30 PM

Client Presentations 8:15 FM Product Quiz & Free Prize Draw 9:15 - 9.30 PM





To confirm your place at this amazing event, email the name, company and contact details by

Friday 29th April 2022 to: events@travelbulletin.co.uk or Telephone: 020 7973 0136

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### THIS WEEK



**NEWS** 

A round-up of new announcements and developments in the industry.



**AGENT BULLETIN**Rentyl Resorts launches its firstever agent incentive and more.



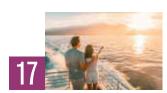
**BULLETIN BRIEFING**Hear from ANTOR's Tracey Poggio on the latest destination updates.



YOUTRAVEL ROADSHOW Catch up on all the action from YouTravel's 15th anniversary roadshow with our pix mix!



**CARIBBEAN**Dropped restrictions, new hotel openings and experiences galore!



CRUISE

The latest news and updates from river and ocean cruise lines.

# **PLAYING CATCH-UP**

Marriott Bonvoy's latest research has found that UK holidaymakers are planning on spending more and going away for longer this summer.



British travellers are planning to spend more time away than usual.

BRITISH TRAVELLERS are planning to go away for longer and spend more than usual on their summer holidays this year to make up for a lack of breaks abroad over the past two years.

The new data, released by Marriott Bonvoy, shows that amongst the four in 10 (40%) Brits who already know they will be heading abroad this summer (June-September), 81% say they will be spending more than they usually would – on average by £1,195 per person. This is compared to their typical spend on summer holidays pre-Covid.

This increase in spend is being spearheaded by younger 'Gen Z', which encompasses holidaymakers aged under 25, two thirds of whom (65%) say they are planning on going away. Despite likely earning the least, this segment plans to spend an average of £1,481 more than they usually would – more than any other age group.

It's not just more money British travellers plan to spend on their summer holidays this year – they also plan to spend more time away than usual. Amongst those heading abroad, over half (54%) say they plan to go away for longer than normal, rising to seven in 10 (69%) for Gen Z travellers aged 18-24 and 65% for those aged 25-34.

One notable trend this has led to is the return of the

two-week holiday, with 39% of those going away planning to do at least one holiday of a fortnight or more.

Figures from Marriott
Bonvoy's own data strongly
back-up this trend, showing
that in Europe and the
Middle East, the proportion
of holidaymakers booking
longer 8-14 day stays for this
summer is double the 2019
figure.

Meanwhile, many will be looking forward to multiple holidays this summer, instead of just one. Nearly half (45%) say they will be going away on more holidays than usual between June and September this year – again rising to 61% for adults under 25.

### travelbulletin

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# MORE TOEXPLORE

Hello! I've just returned from our first Malta Academy Mega Fam with 30 travel agents and what a fantastic trip it was, Experiencing a Maltese afternoon tea at the Corinthia Palace, visiting two Michelin Star restaurants and foraging for the ultimate farm-tofork experience gastronomy galore.

I'm looking forward to the Mediterranean Showcases in Southampton on the 16th May and Swindon on 17th May with Travel Bulletin and hope to meet some of you there.

Peter Green, MTA Trade Trainer

malta-training.com



#### **Spanish Tourist Office and Vueling outline** confidence with five new London routes

AT A briefing at London's Spanish Tourist Office last week, Pedro Medina, deputy director of the UK's Spanish Tourist Office, and Carolyn Prowse, Vueling's chief commercial, strategy, network and customer office, highlighted their confidence in Brits' return to Spain escapes with five new routes from Spain to London Gatwick.

2021 welcomed under 32 million arrivals to Spain, representing around 37% of 2019's numbers, but these are expected to grow even more in 2022.

The five new routes from London Gatwick serve Seville, Granada, Malaga, Almeria and Menorca, joining 25 routes from the UK to Spain, France and Italy.

www.vueling.com



#### Jet2 announces expanded Greece programme

JET2.COM AND Jet2holidays has announced an expansion for summer 2022, with over half a million extra seats on sale to Greece.

Jet2.com and Jet2holidays' expanded programme will see the company operate flights from 10 UK bases to 15 gateways in Greece (Athens, Corfu, Chania, Heraklion, Kefalonia, Thessaloniki, Kos, Kalamata, Lesvos, Mykonos, Preveza, Rhodes, Skiathos, Santorini and Zante).

In total, Jet2holidays will operate to almost 175 resorts across 20 Greek destinations this summer, with 270 weekly services. The expansion also includes launching Athens as a new destination, with four weekly services operating between the capital and Birmingham and Manchester Airports from April 14.

www.jet2.com / www.jet2holidays.com



HARD ROCK Hotel Marbella will open its doors to its third franchise in June, under the management of Palladium Hotel Group. Double rooms at the four-star hotel are priced from €170 a night.



**OUTRIGGER HOSPITALITY Group** announced that it is acquiring the newly renovated five-star Maafushivaru Resort in the Maldives. The resort is comprised of a collection of 81 luxury villa styles.



W HOTELS Worldwide, part of Marriott International, is preparing to make its brand entry in Portugal with the launch of W Algarve, on May 2. The hotel will be located on the central Algarve coast and will feature 134 hotel rooms and 83



#### Grenada drops all travel restrictions

THE TRI-ISLAND state of Grenada, Carriacou and Petite Martinique has announced the removal of all covid restrictions, including entry restrictions for unvaccinated travellers.

As of April 4, 2022, all travellers, regardless of vaccination status, will no longer be required to take Covid-19 tests to enter; show proof of vaccination status; and, complete

Masks will also no longer be mandatory while in the country, and will become an optional choice.

www.puregrenada.com

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#### Leger Holidays announces Passion Play itineraries

LEGER HOLIDAYS is offering a choice of eight itineraries, all including a visit to Oberammergau to see the once-in-a-decade Passion Play.

The play is performed every 10 years, but has been delayed since 2020 due to the pandemic.
Returning for the 42nd time, the open-air play

will be performed between May 14 and October 2, 2022.

One example of a package is 'Oberammergau Passion Play, Rome, The Vatican & Lake Garda', a 14-day holiday exploring the highlights of Italy including: Pisa, the Tuscan countryside, Assisi, Florence, Lake Garda, with a day visit to Rome and the Vatican, combined with the Oberammergau Passion Play, including: Pisa, the Tuscan countryside, Assisi, Florence, Lake Garda,



Passion Play takes place once a decade.

with a day visit to Rome and the Vatican. Prices start from £2,049 per person.

Another package example is 'Oberammergau Passion Play & the Austrian Tyrol', a nine-day holiday to the Austrian Tyrol combined with the Obermmeragau Passion Play, visiting Cologne, the Rhine Valley and Rothenburg ob der Tauber in Germany; and Salzburg and Kitzbuhel in Austria. Prices start from £1,469 per person.

www.leger.co.uk

# CLIA announces 2022 conference theme

CLIA UK & Ireland has announced the theme of its 2022 conference will be '#LoveCruise'.

The conference, taking place from May 20-22, 2022, in Southampton, will include a trade fair, daily conference sessions and a gala dinner.

The first day of the conference offers a chance to visit MSC Virtuosa followed by a trade fair.

The second day comprises a visit to P&O Cruises' Iona with an evening gala dinner.

The final day will be held onboard Royal Caribbean's Anthem of the Seas.

The event is open to CLIA member travel agents.

www.cruising.org

# New solo staterooms and tour series with Oceania Cruises

OCEANIA CRUISES
has announced the
addition of dozens
more dedicated
staterooms for solo
travellers along with
the debut of the line's
Go Green and
Beyond Blueprints
shore excursion
series.



Each of the four ships will feature 14 Solo Oceanview Staterooms, which debut aboard Regatta on September 25; Nautica on September 26; and Insignia and Sirena on October 1. With the addition of these 56 staterooms, plus those that debuted to a sell-out success on Vista earlier this year, Oceania Cruises is reinforcing its commitment to solo travellers. The line also introduced two new shore excursion series – Go Green and Beyond Blueprints – to provide travellers with even more options for discovery, exploration, and personal connections with the destinations visited.

"One of the greatest factors in Oceania Cruises' success is that we not only listen to the feedback our guests and travel partners provide, we act on it. Our guests and travel partners wanted more options for solo travellers and more diverse tour offerings, and we are delighted to deliver," stated Howard Sherman, president & CEO of Oceania Cruises.



#### TRAVEL AGENT EXPERIENCE OFFER

Distinct within the naturally blissful sourroundings of Maldives and Sri Lanka, Sun Siyam Resorts are indulgent havens. Our seasoned team brings a warm approach to hospitality, tempting your unceasing return.

Explore the unique ambiances of Sun Siyam hospitality between 15th May 2022 and 30th September 2022, with our special rates for Travel Agents for indulgent experiences.





#### Travel Agent Rate

- USD 367 per villa per night on Full Board basis for 2 adults
- Stay in Deluxe Beach Villa or Water Villa
- Seaplane return transfer at USD 420 per adult USD 267 per child



Sun Siyam Olhuveli, Maldives

#### Travel Agent Rate

- USD 315 per villa per night on Full Board basis for 2 adults
- Stay in Grand Beach Villa or Grand Water Villa
   Speedboat return transfer at USD 205 per adult, USD 105 per child
- One way speedbost transfer free for the Travel Agent

Reservation request and vouchers must specify Booking Code: TA\_SP

T+0208 960 1002 E reservations@hummingbird.travel



IT HAS been nice to have some sunshine at long last, let us hope it makes everyone want to go away on holiday. Get those special offers in your window fast!

It was great news to read about Lloyd Cross and his promotion at Jet2Holidays, where he will be responsible for ensuring Jet2's trade team provide agent partners with the knowledge and support they need to sell Jet2holidays confidently. Jet2holidays have always been very supportive of independent travel agents and Lloyd will make sure that this continues. Well done Lloyd!

I got invited to High Ridings for their coffee morning, with a presentation by Richard Hey who recently joined Adriatic Holidays. Richard has 15 years' experience with Gulet Cruises and he knows Montengro and Croatia better than most. The company want people to have authentic and seamless experiences with them and they have meet and greets and departure transfers included. There is locally sourced fresh food served on board, recreational activities such as kayaking, snorkeling and even 'cook what you catch' fishing. The company also offers villas with two to six bedrooms, which are all ATOL protected and most importantly, price parity to the trade! There is also a dedicated Facebook page: 'Adriatic Holidays Trade'. Richard said feel free to email him at richard@adriaticholidays.com.

Richard also said that you don't need to fill any forms in to go to Montenegro and there are no vaccinations needed!





MURCIA TOURIST Board has confirmed the return of its 'Wine Bus' service this summer, kicking off this April until June 2022. Travellers will have the chance to venture to some of the region's best vineyards, soak up the surrounding scenery and try a whole range of local tastes. The bus will visit Jumilla, Bullas and/or Yecla every other Saturday, with the tour starting from £50 per person. www.murciaturistica.es

# Destination British Columbia restarts marketing campaign

AS TRAVEL resumes around the world, and Canada continues to welcome guests after reopening its borders, Destination British Columbia is vying for international visitors with the launch of 'The British Columbia Effect – Find Yourself'.

The extensive CA\$6.7m marketing campaign is designed to encourage travel to British Columbia in 2022 and 2023 from key international markets, including the UK.

Leveraging the global brand platform, The BC Effect, the campaign aims to inspire travellers to gain a different perspective and find themselves within British Columbia.

Capitalising on the trend for natural escapes, the destination body is spotlighting its authentic and immersive experiences across British Columbia's landscapes.



Lisa Cooper, Destination BC's UK travel trade director, said: "The campaign will share the authentic values and transformative powers of BC's nature with visitors, creating an emotional connection with the province. We are looking forward to working with our travel agent partners to turn that into memorable, meaningful holiday experiences."

www.destinationbc.ca

APRIL 08 2022 | travelbulletin.co.uk AGENT BULLETIN



DUBAI TOURISM hosted a trade road show to highlight what the destination has to offer for the season. With over 23 stakeholders from Dubai, and more than 100 attendees from the trade across both locations in London and Manchester, the event highlighted the many offerings in Dubai and how visitors can make the most of the destination during the summer months.

#### **AGENT INCENTIVES**

- STRENGTHENING ITS commitment to the UK and Ireland trade in 2022, Rentyl Resorts has launched its first ever agent booking incentive. Offering £250 cash back on confirmed and consumed room revenue of up to £10,000 and £100 cash back on confirmed and consumed room revenue of up to £5,000, this incentive is live throughout 2022 and aims to reward UK agents for their continued support. Agents can register their details at www.rentylrewards.com now to start earning.
- AIR TRANSAT has relaunched its 'Star Rewards' programme. The agent incentive scheme is valid on bookings made by April 14, 2022 on Air Transat flights from the UK. Agents booking Eco Standard, Eco Flex and Club Class fares with Air Transat can optimise their incentives with the relaunch of the 'Star Rewards' scheme. Eco Standard fare bookings will include a £10 shopping voucher, with £20 vouchers available on Eco Flex and Club Class fares. Vouchers can be redeemed for a number of gifts and experiences, from weekend breaks to luxury hotel stays, gadgets to beauty products, and high street shopping vouchers. www.airtransatgiveaway.com
- WINDSTAR CRUISES is giving agents the chance to win
  places on the fam trip as follows: agents who complete the
  Windstar Cruises' training in March or April will be entered
  into a prize draw to win one of two cabins, and agents
  making any Windstar Cruises' booking between now and
  April 30, 2022 will be entered into a prize draw to win a
  cabin. Agents can email Megan Saunders at
  megan.saunders@windstarcruises.com to register their
  interest.
- TO SHOWCASE all that the Maldives has to offer to agents in the UK, If Only... has teamed up with Visit Maldives for the 'Making Memories in the Maldives' campaign. During the campaign, agents will have the chance to win a luxury spa weekend for two for the top booker to If Only's Maldives properties. Any stays of three nights or longer apply, with the prize going to the top booker by April 30, 2022. www.ifonly.co/agent-incentives

#### **AGENT TRAINING**

THIS MONTH sees PATA return to a host of UK cities for its in-person Spring Quizzes, where agents will learn the latest updates from Pacific Asian destinations, including 60 minute interactive sessions and prize giveaways. The organisation will be visiting Leeds on April 25; Manchester on April 29; and, Glasgow on April 27.

For further information and to register for any of the above events email: events@pata.org.uk

JET2HOLIDAYS HAS launched 'Jet2holidays Learn', a new 'one stop online shop' that gives independent travel agents the knowledge and tools to help them increase sales and grow their businesses. Agents can access Jet2holidays' product information, read destination and hotel spotlights, and find out more about how to execute high-profile campaigns in partnership with Jet2holidays.

www.trade.jet2holidays.com

AGENTS CAN complete the Malta Training Programme for the chance to be entered into a draw to win a £50 Amazon voucher or Maltese gastronomy goody bag monthly. The more courses taken the more entries.

www.travelbulletin.com/travelgym



# travelbulletin COMPETITIONS

Win a two-night stay in London or Edinburgh with Cheval Collection, exclusive to Travel Bulletin readers.

www.travelbulletin.co.uk/component/rsform/form/1708-Cheval-Collection-Competition

# Industry insight by...





#### ANTOR's Tracey Poggio offers a round-up of member destination updates, from Grenada to Gibraltar.

AS DESTINATION marketing ramps up into first gear, our member destinations are busy announcing new and exciting initiatives, openings and events for 2022.

Gibraltar has announced Jubilita, a one-off food festival and a uniquely Gibraltarian celebration of Her Majesty's Platinum Jubilee. Jubilita will take place instead of the annual Calentita Food Festival, taking place in three locations starting at 6pm on June 2. The event will feature delicious food, a community celebration, and will be open to all with no entry fees.

With exciting resort offerings, tourism investments and new businesses opening their doors, the Bahamas are brimming with holiday opportunities that appeal to everyone, from large families and friends to newlyweds... and even royals! Just the other week, The Duke and **Duchess of Cambridge spent** time across several Bahamian islands and experienced a 'Taste of The Bahamas', with stops in three of the country's most

## ...but the industry is prepared and remains optimistic that bookings will now stabilise into recognisable patterns

beloved destinations: Nassau, Abaco and Grand Bahama Island.

Canada is proud to announce that its Canada Specialist Programme (CSP), is now live on mobile via an App and QR code. The new CSP programme was launched last Autumn. The new programme, developed from scratch, brings learning to new levels and the introduction of the app forms part of making training as mobile, flexible and accessible as possible. . Agents are invited to register to become a Canada Specialist and undertake the training programme via https://www.canadaspeci alist.co.uk/

To give travellers experiences that allow them to connect deeper to a

destination, and as part of their ongoing sustainability efforts. Grenada is proud to have launched its new Voluntourism Programme. The new initiative shines a light on visitors seeking to engage with the local community and culture, allowing them to make a tangible impact when they travel. As part of the programme, travellers can get involved in the Grand Anse Artificial Reef Project, amongst others. Visit www.puregrenada/voluntour ism for a full list of activities.

This summer, Jersev welcomes routes operated by Jet2, Loganair and BA CityFlyer, with a wide range of departure airports and flight times to suit all travellers. Visitors to the island can also make the most of new accommodation

offerings, including the refurbished The Moorings Hotel & Restaurant, which has just become the island's first and only Mr & Mrs Smith Hotel, and the revamped luxury Tea Field Cottages accommodation.

https://www.jersey.com/

In the Seychelles, Tribute Portfolio, part of Marriott International, signed with the Jumeau River Development Company to announce the highly anticipated opening of a new hotel in Q3 of 2022. Laïla is a 84-room boutique resort in the heart of Anse Royale. It joins a portfolio of 75 independent Tribute Portfolio Hotels around the world. Find out more at https://lailaresort.com/.

The majority of our members are widely reporting healthy forward bookings, due to the release of pent-up demand and the removal of covid restrictions. The industry is prepared and remains optimistic that bookings will now stabilise into recognisable patterns. If we've learnt one thing from the past two years, travel is viewed by many as a necessity of life.

#### Win a £20 M&S voucher in the

#### travelbulletin Sudoku prize puzzle

Fill in all the squares in the grid so that each row, column and each of the 3 x 3 squares contains the digits 1-9.

Once you have completed the puzzle, simply identify the numbers that relate to the letters, A, B, C and D then e-mail the solution, with your name, company name, and full postal address plus phone and ABTA number if applicable to:

#### competition@travelbulletin.co.uk

Closing date for entries is Thursday, April 21. Solution and new puzzle will appear in the next issue.

The winner for March 25 is **Judith Nixon from Premier Travel.** 

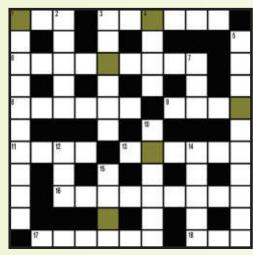
March 25 Solution: A=8 B=6 C=7 D=3

Α	5	1			6			4	3
				8	2		9	6	1
			9				Г		8
В	2	3		Ī		7			
				Π	9		Г	Г	
С				3	П		Г	5	2
	1		Π	Π	Π	Τ	7		
	3	9	4	Γ	7	1	Γ		
D	7	5			3		Г	2	9



# CROSSWORD

#### Fill in the crossword to reveal the mystery location highlighted by the green squares.



#### Across

- Operator initially, offering Freestyle Cruising (3)
- Capital of the Czech Republic (6)
- He received an oscar for King Richard but it was his attack on Chris Rock that made headlines (4,5)
- Historic Devon city (6)
- Hotel brand, part of Accor (4)
- 11 South American capital city (4)
- 13 Chinese martial art, performed gently (3,3)
- Former Kent home of Winston Churchill, now a National Trust property (9)
- 17 In Greek mythology, he was the sun god (6)
- Flag carrier initially, with HQ in Stockholm (3)

#### Down

- Country which recently hosted the Women's Cricket World Cup (3,7)
- Capital of the Hauts-de-France region (5)
- Star sign with a fish symbol (6)
- Major car rental company (4)
- This palace is a major French tourist attraction (10)
- Airline centre of operations (3)
- 10 Long-haul carrier, with an animal logo (6)
- Italian global cruise line (3)
- 14 Board game and a musical (5)
- 15 Hawaiian island (4)

UASSAN :broW yrsteyM

Down: 1 NEW ZEALAND, 2 LILLE, 3 PISCES, 4 AVIS, 5 VERSAILLES, 7 HUB, 10 QANTAS, 12 MSC, 14 CHESS, 15 MAUI.



## YouTravel 15th Anniversary Roadshow!

March 29, 30 and 31 saw Youtravel.com, and *Travel Bulletin*, in conjunction with around 20 of its supplier partners, take to the road visiting Cambridge, Reading and Crawley. Three evenings comprising presentations, networking, food, drinks and prizes saw agents learning about many partner properties and destinations across the Mediterranean, North Africa and the Middle East!









































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# **CARIBBEAN COOL**

# Classic Collection launches the definitive guide to help agents sell the Caribbean.

DESIGNED AS a comprehensive selling tool for the trade, Classic Collection has launched a guide to help agents sell the Caribbean.

The guide will allow all agents to access the operator's knowledge of the destination.

Alex Gavalda, director of product and commercial, commented: 'Many brochures simply list hotels and highlight the quality of the beaches. Our guide

offers much more insight by focussing on the huge variety that the Caribbean islands has to offer..."

Classic's 52-page guide, created by its product and sales team, showcases the best twin and multi-centre island-hopping combinations. It highlights various activities, from hiking and ziplining to wild swimming, sailing, surfing, snorkelling, diving, and whale, dolphin and turtle watching. It contains expert

top tips, and has features on the best family, couples, allinclusive and group holidays. There are sections on health and well-being, villas and suites, and in-depth guides to dining out, boutique and luxury properties, and the very best of the islands' beaches.

Classic's Caribbean Guide is currently downloadable at www.classic-collection.co.uk. Printed copies can be ordered through Tradegate.



#### Sandals Royal Bahamian reopens after refurbishment

SANDALS ROYAL Bahamian Resort and Offshore Island has recently re-opened following a \$55 million dollar renovation.

Situated on 15 sprawling acres, the 404-room Sandals Royal Bahamian's new features include the Beachfront Swim-Up Butler and Club Level suites, as well as new culinary concepts at 13 restaurants.

One example of a package deal is a seven-night stay for two people at Sandals Royal Bahamian, Nassau, staying in an East Bay Zen Garden Room, from £2,235 per person.

The price includes Luxury
Included (all-inclusive)
accommodation, return economy
class flights with Virgin Atlantic
from London Heathrow Airport and
resort transfers. The listed price is
valid for travel departing
September 12 to 23, 2022 only.
Pricing is subject to availability and
may change.

Agents can book online or by calling the call centre on 0808 164 3459 or Agency Sales General enquiries on 0207 590 0210.

www.sellingsandals.co.uk.

**CARIBBEAN APRIL 08 2022** travelbulletin.co.uk

# BARBUDA IS BACK The island of Barbuda is once again welcoming British tourists with its first-ever international campaign.

ANTIGUA'S SISTER island, Barbuda, is opening itself up to visitors once more and welcoming back travellers to its pink shores.

To further cultivate the island's biodiversity, the Antigua and Barbuda Tourism Authority has partnered with Motel for the first-ever campaign to drive visitation from international shores and increase awareness of the island. The aim of the campaign is to maintain Barbuda's air of exclusiveness by highlighting the limited but unique ways to get to the island.

The last five years has seen the island reenergised with popular hotspots such as Uncle Roddy's being rebuilt, and new developments added such as the new Nobu restaurant on Princess Diana Beach and the development of the Barbuda Ocean Club,

both of which herald the comeback of this Caribbean gem.

For those looking to take a historical break this Easter, the recently opened Great House is set in a 17th century plantation. The Great House Antigua recently opened new cottage suites which are all equipped with modern features. All garden suites are equipped with air-conditioning, ceiling fans, mini fridges, crisp linens, private terraces and his and her showers. Nestled within 26 acres of tropical gardens, each cottage suite is designed with guest comfort and privacy in mind.

Prices start from US\$719 (approximately £548) per night.

www.visitantiguabarbuda.com / www.thegreathouseantigua.com

#### Windjammer Landing offers wellnessfocused breaks

WINDJAMMER LANDING Villa welcomes wellness-weary travellers with three new retreats focusing on detox, immunity and weight loss.

Developed for travellers of all kinds and bookable in one-, three-, and five-day retreats, experiences include initial consultation, personalised wellness classes, spa treatments that are customised to each quest's needs, cupping therapy, steam room access, earthing/grounding sessions in the resort's on-property garden, nature healing and therapeutic gardening, stargazing and more.

Nutrition-focused services incorporate a wellness menu featuring six juicing options for one and three days, as well as vegan, raw and low-carb dietary programming.



Prices start at £285 for one day retreats, £755 for three day retreats and £1,220 for five days (per person).

www.windjammerlanding.com/specials/Wellness-P ackages



#### **Jaunt to Jamaica with Blue Bay Travel**

BLUE BAY Travel is offering a seven-night stay at Jamaica's five-star Excellence Oyster Bay.

The first adults-only resort of its kind in Jamaica, the property is conveniently located in Oyster Bay just 30 minutes from the international airport, in Jamaica's Trelawny region, with direct beach access.

There is a choice of 315 suites, all of which grace the waterfront.

The holidays are priced from £1,799 per person for an all-inclusive stay in a Junior Suite, with the price including return flights from Heathrow or Manchester.

www.bluebaytravel.co.uk

APRIL 08 2022 | travelbulletin.co.uk CARIBBEAN 1

#### **MEET THE MONKEYS IN GRENADA**

This hidden gem of Caribbean boasts a wealth of unspoilt beauty, breath-taking waterfalls and has plenty to offer in the way of wildlife.

BRITISH AIRWAYS offers flight to the Caribbean getaway, Grenada. With species ranging from bats and tropical birds to snakes, lizards, and mongoose, Grenada is a haven for wildlife.

Guests can go up to the mountains to visit the Grand Etang National Park, where there is a visitor centre offering useful information on geology, nature and wildlife. Around 30 minutes from the Grand Anse area, this protected region is home to many species, and visitors will undoubtedly come across the Mona monkeys, a protected species of monkey on the island.

Those looking to adventure further won't want to miss the chance to hike to the Seven Sisters waterfall, one of Grenada's most spectacular natural sites, offering a tropical paradise of



wildlife with flora and fauna.

The entry to the Grand Etang National Park is free.

Prices for a seven-night hotel stay starts from £956 per person.

www.britishairways.com



#### COMPLETE THE BINGO CARD & WIN\* £1,000!

2022 has seen the start of travel resume and we wanted to continue the excitement by launching a brand-new booking incentive – exclusively for our Travel Agent partners, where you could claim up to £1,000!

To enter, cross off as many boxes within your Bingo Card by 31 May '22.



Download your Sandals bingo card at WWW.SELLINGSANDALS.CO.UK





**CARIBBEAN APRIL 08 2022** travelbulletin.co.uk



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#### **Bermuda and Barbados with Elegant Resorts**

ELEGANT RESORTS' Caribbean choices offer the classic tropical experience, with savings of up to £1,180 per couple available.

Seven nights in a Harbour View room on a bed-and-breakfast basis start from £3,620, including return flights from London with UK lounge passes and savings of up to £1,090 per couple when booking by May 25, 2022.

Seven nights in an Orchid Room on a bed-and-breakfast at Sandy Lane, Barbados start from £3,990 per person including the 'Summer Romance' package, when booked by April 22, 2022.

www.elegantresorts.co.uk

# **SAVE ON SERENITY**

Caribtours' late break and peak holiday offers help guests save while securing their places in the sun, with a choice of stays across the Caribbean.



CARIBTOURS IS offering a variety of Caribbean breaks for 2022.

#### Sandy Lane, Barbados

This beachfront haven boasts classic luxury hospitality, exotic cocktails and cuisine, and a choice of rooms and suites. Along with 45 holes of golf, guests can indulge in a state-ofthe-art spa and an activity-fuelled children's club during their stay.

Seven nights in an Orchid Room, with breakfast, starts from £3,749 per person. The price includes a choice of 'Spa & Wellness', 'Golf' or 'Romance' packages, flights with VIP fast track at Barbados Airport and US\$700 in food and beverage credit when booking between April 23 and June 30 and September 1 and 30, 2022.

#### Sugar Beach, Saint Lucia

This former sugar mill is home to over 100 acres of natural rainforest surroundings,

luxurious accommodation, the Rainforest Spa, and a choice of restaurants.

Seven nights on a room-only basis in a Luxury Villa start from £2,989 per person, with savings of up to 15% available throughout the year until December 17, 2022.

#### Coral Reef Club, Barbados

This luxury resort sits on 12 acres of tropical gardens, bordering a stretch of white-sand beach. Its contemporary style boasts excellent cuisine and warm hospitality in guaranteed sunshine.

Seven nights in a Garden Room-Cottage, with breakfast, starts from £1,999 per person, with a 'Stay 7, Pay 6' offer available between May 4 and August 20, 2022.

Explore the rest of Caribtours' Caribbean offers, including properties throughout Barbados, Jamaica, Bermuda, Grenada and more at www.caribtours.co.uk

#### **Experience St Vincent** & the Grenadines with Bequia Beach

**BEQUIA BEACH Hotel has** announced the launch of a new experiential programme, uncovering the hidden gems of Beguia Island and St Vincent & the Grenadines.

Guests are invited aboard Bequia Beach Hotel's 25-metre 'Star of the Sea' motor yacht, which can charter the most secluded spots, including Mustique, Canouan and the Tabago Cays for swimming and snorkelling alongside turtles and other marine creatures.

Alternatively, the hotel can arrange a hike to the island's highest point, Mount Peggie, where climbers are rewarded at the peak with panoramas of Admiralty Bay.



Foodies can take part in a private cooking class hosted by a local chef. The class offers a taste of the island's famed dishes, including the much-loved conch

Take a tipple at the island's floating bar, Bar One, with rum punch specials and sea views.

www.bequiabeachhotel.com



# **CRUISE LIKE A** QUEEN

Princess Cruises announces the Queen's Platinum Jubilee celebrations onboard UK homeport ships.

PRINCESS CRUISES has unveiled its onboard celebration programme for the Queen's Platinum Jubilee.

Between June 2 and 5, 2022, a series of activities to celebrate the milestone will take place onboard the line's UK homeport ships - Sky Princess, Enchanted Princess, Emerald Princess, and Island Princess.

Live coverage of the following events will be shown on the ships' 300square foot 'Movies Under the Stars' screen: Trooping of the Colour; Thanksgiving Service at Westminster Abbey; Epsom Derby; Platinum Party at the Palace; and the Jubilee Party.

The onboard Piazzas will be decorated for the occasion with banners and buntings in the royal colours



British-themed food and beverages will be served to honour the occasion.

and guests will be encouraged to wear red, white and blue for a special dress up night.

British-themed food and beverages will be served across the four days and an array of entertainment will take place on the 3,660guest Sky Princess, including a Royal Variety Show performed in the Princess Theatre, featuring an Elton John tribute; 'Royal Trivia' in Princess Live!; and a talk from guest

speaker Grant Harrold, former butler of HRH, Prince of Wales.

All-inclusive fares for a seven-night Norwegian Fjords cruise on Sky Princess start from £829 per person (including premium drinks, unlimited Wi-Fi and crew appreciation). This departs June 4, 2022, sailing roundtrip Southampton and calling at Bergen, Skjolden, Olden and Stavanger.

www.princess.com.

#### **CLIA** offers free 'Rediscover' trade events

**CRUISE LINES International** Association (CLIA) UK & Ireland has confirmed it will host four regional 'Rediscover' events for the trade this June.

The one-day sessions, which will focus on both ocean and river cruise, will provide insights and learning to support those new to selling cruise, as well as product updates and information to agents who are looking to refresh their knowledge.

Cruise line sponsors will be on hand to deliver speed training, answer questions, and network.

The events will take place in Dublin on June 15, 2022, in Newcastle on June 16, 2022, Norwich on June 29, 2022, and in Manchester on June 30, 2022.

Sessions are free-of-charge for all CLIA agent members, with lunch provided to all guests.

Andy Harmer, managing director, CLIA UK & Ireland, said: "With the domestic cruise season under way, and travel continuing to open up, now is the ideal time for agents to register for a 'Rediscover' session."

www.cruising.org

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# **A GRAND SUMMER**

MSC Cruises has confirmed MSC Grandiosa will home port in Southampton throughout 2023, sailing 23 cruises across a variety of itineraries in spring and summer.



LOOKING AHEAD to 2023, MSC Cruises has confirmed that MSC Grandiosa will home port in Southampton for spring and summer, arriving on April 24, 2023 and sailing 23 cruises to Rotterdam, Bruges, the Mediterranean and the Canary Islands.

The ship, MSC Virtuosa's sister vessel, will sail spring itineraries for the early part of the season. On May 1, 2022, it will depart on a 12-night Canary Islands itinerary, visiting Lisbon, Funchal, and Las Palmas. Guests can explore the Portugese capital, the sandy beaches of Madeira and Gran Canaria and visit tourist hotspots in Cruz de Tenerife and Lanzarote. The cruise starts from £1,069 per person, including drinks packages.

Upon its return, Grandiosa will sail a sevennight 'Norwegian Fjords' cruise on May 20, 2022, sailing to Stavanger with calls in Nordfjordeid and Flaam. Prices start from £649 per person.

After two further cruises in Northern Europe and the French and Spanish coast, Grandiosa will close out the summer season with a 14-night, family-friendly Mediterranean route, with six port calls in seven days including Malaga and Alicante and a late sailing from Palma de Mallorca. A final call in Lisbon offers city adventure before two days of sailing to round out the trip. On board, families can enjoy the Sportsplex and XD Cinema. This cruise starts from £4,326 based on two adults and two children under 17 with drinks packages for the whole family.

www.msccruises.co.uk

## Aurora Expeditions goes Arctic for 2023

ADVENTURE CRUISE line Aurora Expeditions has launched its 2023 'Arctic & Global' season, with an accompanying 2023-23 brochure, several new itineraries and exploration of a new region.

The season marks Aurora Expeditions' first ventures into the islands of the Atlantic, including Cape Verde, the Canary Islands and the Azores.

Further highlight itineraries include the 'Northern Lights Explorer', with chances to witness the Aurora Borealis as guests venture from Scotland to Norway, ticking off the 'Jewels of Coastal UK' en route, from Lundy Island to the Pembrokeshire Islands.

"We are thrilled to launch our 2023 Arctic & Global season, featuring many returning favourites, as well as fantastic



: Credit: Adobe Stock

new itineraries and destinations that demonstrate our continued dedication to exploring the wildest and most remote reaches of the planet," explained Hayley Peacock-Gower, CMO of Aurora Expeditions.

www.auroraexpeditions.com



#### **Holland America Line streamlines embarkation process**

NEW TECHNOLOGICAL enhancements are set to make Holland America Line guests' embarkation smoother and quicker across all the cruise line's departures.

mBark, a system that enables guests to check in for their cruise in less than 10 seconds, utilises facial recognition, while VeriFLY opts for a digital wallet for Covid-19 credentials like vaccination status and test results.

VeriFLY launched aboard Rotterdam in March, with mBark launching as ships return to service throughout the season.

www.hollandamerica.com





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# **SAIL AND SEE**

REGENT SEVEN Seas' new offering, 'Behind the Design' and 'Eco-Connect', will help luxury travellers immerse themselves in their destinations from summer 2022.

'Behind the Design' tours offer insights about impressive architectural feats, such as the Royal Library and Blue Planet aquarium in Copenhagen; the Equinor office building and Musnchmuseetin in Oslo; and La Villa Mediterranée and MUCEM in Marseille. 10 'Behind the Design' tours are taking place for the initial launch, exclusive to European destinations in summer 2022. Other tours focus on Barcelona, Belfast, Glasgow, La Coruna, Lisbon and Sete.

Over 150 'Eco-Connect' tours help cruisers engage with local groups and businesses to learn about how they work to sustain and conserve their surrounding environments. The tours often blend education with experience,



from organic wine sampling in Bordeaux to wildlife exploration in Puntarenas.

Many of the tours are included in the cruise line's free 'Unlimited Shore Excursion' offer, with select options included in the 'Region Choice Shore Excursions' upgrade from US\$299 per guest.

www.rssc.com

# Scenic Group grows with trade-centric appointments

THE SCENIC Group, which includes Scenic Luxury Cruises & Tours and Emerald Cruises, has made five new appointments to the UK trade sales team in a bid to get closer to agents and develop more agencies into 'high value' trade partners.

Travel industry veteran – Andrea Stafford – has been appointed as director of trade sales UK for The Scenic Group, overseeing the newly restructured trade-dedicated team of 10.

Stafford, who began her new role on April 4, will report to Scenic Group's chief sales & marketing officer, Anna Wolfsteiner.

Wendi Hardy has been promoted to the newly created role of national sales key account manager with immediate effect and the regional sales team has been bolstered by the recent addition of Jonathan Davies (sales manager – north) and a soon to be announced new sales manager – central. In addition, the agency sales support and trade marketing team have both doubled in size with two new appointments. www.scenic.co.uk /

www.emeraldcruises.co.uk

#### Heritage Expeditions to welcome cruisers once again

TO CELEBRATE the reopening of New Zealand in May, Heritage Expeditions has launched a choice of cruises.

One option on offer is the 'New Zealand Coastal Odyssey: The Ultimate Expedition Cruise of the New Zealand Coast', which leaves the bright lights of Auckland on November 14, 2022 on an 11-day voyage to discover the highlights of the country's three main islands, North, South and Stewart.

Before boarding the 140-guest ship, Heritage Adventurer, in Tauranga, a detour will take in the geothermal sights of Rotorua, with its plethora of steam vents, geysers and bubbling mud pools, without which no trip to New Zealand would be complete.

This is a cruise which packs in the contrasts, focal points and

hidden gems of the ninth longest coastline in the world.

From the avant-garde fashion labels of Dunedin, the adventure playground of Queenstown and the Art Deco capital of Napier, to the stunning scenery of Fiordland including Milford, Doubtful and Dusky Sounds, the iconic wildlife havens of Stewart and Ulva Islands, home to New Zealand icon – the Kiwi bird, as well as many thrilling opportunities to encounter rare Hector's dolphins, native fur seals and penguins in Akaroa Harbour.

Prices start from US \$4,495 per person (which includes the \$500 per person flight credit).

www.heritage-expeditions.com



#### The Great White Continent with Riviera Travel

RIVIERA TRAVEL is offering cruisers the chance to see the splendors of Antarctica on its 'Voyage to Antarctica' cruise.

Guests will be able to experience the incredible sights of calving glaciers, vast ice sheets and iceberg-filled bays amongst the mountainous terrain of the Antarctic Peninsula and South Shetland Islands

The cruise will also feature a programme of fascinating lectures by the on-board team of enthusiastic and knowledgeable expedition guides, as well as availability of a tour manager throughout.

The 14-day expedition is priced from £9,498 per person.

www.rivieratravel.co.uk

#### A-ROSA partners with Aviate to offer cruises to the trade

A-ROSA RIVER Cruises has partnered with Aviate to offer ATOL-protected packages to the trade.

This move means that for the first time, travel agents in the UK will be able to make bespoke package bookings through A-ROSA River Cruises, on the lines' entire collection of European river cruises.

This new partnership will see Aviate act as A-ROSA River Cruises' trade reservations department in the UK, handling all stages of the booking process and bonded under Aviate's ATOL license.

Looking ahead, A-ROSA will be focusing on working with agents to widen its appeal further over the coming months as it launches its new next-generation ship, A-ROSA SENA in May and embarks on a new upgrade project aimed at reimagining its Premium All-Inclusive offering across the entire fleet for 2023.

www.arosa-cruises.com





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#### APT unveils 2023 'European River & Small Ship' cruising programme

APT AND Travelmarvel, its flexible four-star sister brand, has unveiled its European offerings of river and small-ship cruising for 2023. The programme for next year includes additions and enhancements to its most popular offerings of 2022, including three new Travelmarvel ships, Vega, Polaris and Capella. Bookings

made before April 30, 2022 will benefit from savings up to £3,000 per couple, as APT continues its biggest-ever sale. Nine days aboard MV Lady Elegenza on the 'Croatian Island Discovery' voyage from Zagreb to Dubrovnik start from £3,195 per person (saving £500) with return flights from the UK with home-to-airport transfers, eight nights' onboard accommodation, experiences in 12 destinations and 23 meals with complimentary onboard voyages.

Explore the entire programme and a suite of supportive sales assets at www.aptagentclub.co.uk







#### **CroisiEurope blend romance and rurality on new cruise**

CROISIEUROPE HAS introduced a brand new 'Romantic German Sites & the Charming Neckar Valley' itinerary, offering a journey through the German countryside, past lush forests, cities and castles en route.

The five-day cruise between Strasbourg and Stuttgart calls in Heidelberg, Eberbach, Heilbronn and Ludwigsburg.

Highlights include Heidelberg, dubbed 'the most romantic city in Germany', with its recently-restored fernicular railway to the historic castle; the medieval Maulbronn Monastery complex; the Ludwigsburg Residential Palace, one of the lasrgest Baroque buildings in Europe nicknamed 'the Versailles of Swabia'; a visit to the Porsche Museum to get up close and personal with the car manufacturers' models and unfinished designs by Ferdinand Porsche; and the art and cultural hub of Stuttgart. Prices start from £765 per person, departing on September 22 and October 4, 21 and 25, 2022. www.croisieurope.com

#### What movie do you think everyone should watch?



Jeanette Ratcliffe Publisher jeanette.ratcliffe@travelbulletin.co.uk It's a Wonderful Life.



**Bill Coad** Account Manager bill.coad@travelbulletin.co.uk This Is England.



**Mariam Ahmad Editor** news@travelbulletin.co.uk Pulp Fiction!



**Sarah Terry** Account Manager sarah.terry@travelbulletin.co.uk



Simon Eddolls Sales Director simon.eddolls@travelbulletin.co.uk Shawshank Redemption.



Tim Podger Account Manager - Far East tim.podger@travelbulletin.co.uk The Blues Brothers



Ashweenee Beerjeraz **Events Operation Manager** ashweenee.beerjeraz@travelbulletin.co.uk Shrek 2.



**Matthew Hayhoe** Assistant Editor matthew.hayhoe@alaincharles.com Annie Hall.





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#### Timings

Registration

6:00 PM 6:25

Travel Bulletin Welcome 6:25 PM Client Presentations 6:30 PM Hot Dinner

7:30 PM 8:

Presentations 8:15 PM

Client

Product Quiz & Free Prize Draw 9:15 - 9.30 PM

To confirm your place at one of these amazing events, email the name, company and contact details by Friday 15th April 2022 to: events@travelbulletin.co.uk or Telephone: 020 7973 0136